Dear Friends,

One night 20 years ago, as Dr. Scott Hahn and I were preparing to appear on “Mother Angelica Live,” Scott said, “You should launch FOCUS.”

I laughed. At the time, FOCUS existed only in my head and on a few scraps of paper. When my wife Michaelann agreed, though, we went on the air and announced the launch of the Fellowship of Catholic University Students. Little did we know what was to come of it.

Just a few months later, Edward Sri (Ted) and I hosted the first official FOCUS activity: a retreat with 20 students. Later that same week, Ted led a Bible study for some of those students who attended the retreat, who in turn led the same study for other students. That following summer, we trained four new missionaries and expanded to a second school — and the FOCUS mission took off.

Today, we look back in humility and gratitude at the way the Lord has multiplied our growth on new campuses and helped us meet new students. More than 700 missionaries currently serve 164 campuses, including several international locations. In January, we hosted nearly 17,000 people at our SEEK2019 conference. We have tens of thousands of alumni launched into lifelong Catholic mission in parishes, workplaces and communities. And in the next ten years, we expect to reach more than 800 campuses and hundreds of thousands of actively involved students.

The New Evangelization is happening now, and it’s happening through FOCUS.

The impact is impressive, but the stories even more so. As you’ll find in the following pages of the report, we’ve seen so many individual lives change through prayer, friendship and the witness to a virtuous life. Thanks be to God!

All our efforts would be impossible without God’s grace and your partnership. Thank you for supporting FOCUS this past year and for helping us to bring the truth and beauty of Christ and His Church to young people.

Sincerely in Christ,

Curtis A. Martin
Founder
OUR MISSION:
TO KNOW CHRIST JESUS
AND FULFILL HIS GREAT
COMMISSION.

The Fellowship of Catholic University Students (FOCUS) is a Catholic apostolate which shares the hope and joy of the Gospel with college students and sends them out into lifelong Catholic mission. Trained in Church teaching, prayer, sacred Scripture, evangelization and discipleship, FOCUS missionaries encounter students in friendship where they are, inviting them into a personal relationship with Jesus Christ and accompanying them as they pursue lives of virtue and excellence. Through Bible studies, outreach events, mission trips and discipleship, missionaries inspire and build up students in the faith, sending them out to spread the good news and carry out the Great Commission: “Go therefore and make disciples of all nations...” (Mt 28:19).
We are not a Church that stays indoors. As followers of Christ, we're called to go out and share the Gospel with all nations. Our Lord gave us the perfect model to follow: By investing in a few disciples — sharing life with them, building them in the faith and sending them out to share his Gospel — His message of salvation spread through the world.

This generation needs to hear His message more than ever. FOCUS missionaries go out to colleges and universities, to parishes and to mission sites around the world to spread the good news. By investing deeply in a few, forming them spiritually and teaching them how to teach others about Christ and his Church, missionaries are bringing the truth, love and joy of Christ to those who need it most.

Through God's grace and the efforts of FOCUS missionaries, students at Georgia Tech continue to be drawn to the Gospel of Jesus Christ. As these efforts carry on through a growing number of student leaders, more students not currently involved in the Catholic center are being introduced to the faith each year.
The model of “Win, Build, Send” is evident at Georgia Tech as missionaries invite students to learn more about their faith and to experience a deeper conversion. As students encounter Jesus Christ in a personal way, they are challenged to live not just as His disciples, but as missionary disciples. Those who respond to this challenge are equipped to share with others the truth, beauty and depth of the faith which they have recently received themselves. That process then replicates again as new students fall in love with Jesus and are formed to share that love with others. We give thanks to God for the growth He has already caused and invite you to pray fervently for increased fruitfulness in the mission!

“God called me to go to the university and share the Gospel in the same authentic and intentional way it had been shared with me: through divine intimacy with Christ and authentic friendships. I give all glory to God for FOCUS and the blessings that have come from this apostolate. It has been a gift to learn how to live as a missionary disciple and share this life with others.”

Kami Beliard | 2nd-Year Missionary, University of Pittsburgh
“Whenever I reflect on why I became a FOCUS missionary, the words ‘you did it to me’ come to mind. At some point, someone sacrificed their time and chose to love me so that I could come to know Christ. I feel that it is my duty as a baptized Catholic to do the same thing for someone else.”

Marijose Garza | 1st-Year Missionary, Stephen F. Austin State University

If you can live differently for a month, you can live differently for life.

FOCUS missionaries undergo a month-long intensive training to prepare them for mission, on campus and beyond. Altogether, their spiritual, intellectual, apostolic and human formation is centered on developing these essential habits.
DIVINE INTIMACY
Centering our lives on our relationship with the Triune God through Scripture, daily prayer and the Sacraments.

AUTHENTIC FRIENDSHIP
Sharing life with others through virtuous friendships, meeting them where they are so that we may encounter them on a deeper level.

CLARITY & CONVICTION FOR SPIRITUAL MULTIPLICATION
Sharing the method of evangelization modeled to us by the Master, Jesus Christ, who invested in a few and commissioned them to do the same.

“As a FOCUS missionary, I’ve grown more as a person, a man and a disciple of Christ because of the challenges and joys of life on mission than I ever could have imagined possible. I wholeheartedly recommend this way of life to anyone who’s up for the adventure!”

Matthew Zahn  |  2nd-Year Missionary, University of Oregon
REACHING THE WORLD FOR CHRIST

Since 1998, FOCUS has been forming missionary disciples and sending them out to change their campuses, parishes, workplaces and communities. Today, FOCUS is at work on six continents: accompanying people in their relationship with Christ, teaching the faith, serving the poor, and walking alongside others in lifelong Catholic mission.

See our full list of FOCUS campuses at www.focus.org/about/campuses.
164 campuses
8 parish locations
85 mission trip sites
6 continents
Since 2004, FOCUS Missions has grown from one mission trip in Peru to 139 trips in nearly fifty countries. Today, FOCUS Missions has become one of the largest Catholic mission organizations in the world.

A FOCUS mission trip offers students, missionaries and chaplains an opportunity to encounter Christ in the poor, in the Sacraments and in authentic friendships. In partnership with local on-the-ground organizations, these mission trips take participants out of their comfort zones and allow them to separate from the noise of daily life as they bring the Gospel to those they encounter around the world. While the reach of these efforts is incredibly broad, the effect on an individual participant’s heart is immeasurable.

“Never before had I experienced God and His love in a more real and earthly sense than I did when I was on the trip. Through talking with the other missionaries and local parishioners, God spoke to me through every encounter. Because of this trip, I have forged friendships that will last a lifetime — but more importantly, I felt my relationship with God and Christ grow into something that will never be broken.”

Tanner Weinfurtner | Trinidad winter mission trip participant
Nearly 17,000 attendees

More than 400 priests and bishops concelebrating Mass

More than 8,000 confessions heard

SEEK2019

In January, nearly 17,000 people attended SEEK2019 in Indianapolis, a five-day event that encouraged everyone to encounter something more and to hear, feel and share the joy of Christ and the Gospel.

Catholic speakers presented on topics relevant to all audiences, and more than 400 priests concelebrated daily Mass. More than 8,000 confessions were heard throughout the event, with 4,700 of those heard during Adoration and Confession Night.

"SEEK is one of my favorite conferences to attend. The schedule, the lineup of speakers, the reverent and beautiful liturgies and the spirit of the students and other attendees are first rate. SEEK2019 had it all. It is authentically Catholic to its core yet was presented as utterly relevant and vital for this generation of youth and for our times today."

Fr. Samuel Ward | Vocations Director, Archdiocese of Los Angeles

"Overall, I was incredibly impressed with SEEK2019. The enthusiasm of the 17,000 people was an inspiration. The organization of the Mass, and in a particular way the distribution of Communion, also helped to keep the state of reverence. Having the adoration chapel open the entire weekend was one of the biggest impacts of the week as well!"

Felicia Viscusi | Campus Minister, Long Island University
“And Jesus came and said to them, ‘All authority in heaven and on earth has been given to me. Go therefore and make disciples of all nations, baptizing them in the name of the Father and of the Son and of the Holy Spirit, teaching them to observe all that I have commanded you; and lo, I am with you always, to the close of the age.’”

MATTHEW 28:18-20
### FINANCIALS: WHAT WE RECEIVED

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<tr>
<th>Revenue Type</th>
<th>FY19</th>
<th>FY18</th>
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<tr>
<td>Mission Partner Development Revenue</td>
<td>$33,704,985</td>
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<tr>
<td>National Development Revenue</td>
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<td>Missionary Fee and Campus Revenue</td>
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<td>Conference Revenue</td>
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<td>Mission Trip Revenue</td>
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<tr>
<td>Other Revenue</td>
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<tr>
<td>Total Revenue</td>
<td>$81,147,750</td>
<td>$69,917,301</td>
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</table>

#### GIFTS IN KIND(NESS)

FOCUS benefactors make all the difference, supporting our mission in so many ways:

- Praying for students and missionaries on campus
- Joining an individual missionary’s work
- Giving to FOCUS national initiatives
- Sharing FOCUS resources with others
- Telling friends and family about our apostolate
- Funding scholarships for FOCUS national events and mission trips
- Naming FOCUS as a beneficiary in their estate plan
While James and Angie Harrison both grew up in large, Catholic families, they each experienced a deepening of their faith in college.

After they married, James and Angie were on the move. Work took them to many places, including Southern California, New Zealand, Singapore, Ireland, and Canada. “We had six kids in seven years on four continents,” said Angie. “That is our claim to insanity.”

As their personal faith grew, they also had the joy of witnessing that growth in their children. One of their sons, Jimmy, found FOCUS’ Digital Campus while in college. Upon graduation, Jimmy signed up to be a FOCUS missionary. “Witnessing the effect FOCUS has had on our son and his faith has been very inspiring,” said Angie.

Jimmy raved about his first experience at a FOCUS conference so much that James and Angie decided to attend themselves. They went to SEEK2017 in San Antonio, which has led them to attend FOCUS’ national events every year since, and they bring a group of friends with them every time they go. They are inspired and captivated by the mission of FOCUS, both for what it is doing for the Church and in their personal lives. “We continue to meet people and see the fruits of this ministry,” said James.

“We can all learn from the FOCUS model of Win, Build, Send,” Angie added. “We all need to win friends and be that kind of person that attracts others to Christ. We need to build those friendships, share our faith with them and encourage them along the way.”

“Christ stated He will always be with the Church,” said James. “We have had some challenges, but we are coming out of them as a much stronger and exciting Church...FOCUS is part of that rebirth of the Church. It is not the only force behind it, but it is a primary force.”

James and Angie Harrison reside in Boise, Idaho. James works for FAST Enterprises, a software company. Angie recently received her doctorate from Creighton University to be a Family Nurse Practitioner. Their son, Jimmy, is a FOCUS missionary in Germany. The Harrisons have committed to serving as FOCUS Trustees. We are most grateful for their leadership and commitment to the Church.
**FINANCIALS: HOW WE USED IT**

<table>
<thead>
<tr>
<th>Description</th>
<th>FY19</th>
<th>FY18</th>
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<tbody>
<tr>
<td>Missionary Salaries and Expenses</td>
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<td>$27,937,843</td>
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<td>Campus and Other Outreach Expense</td>
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<td>Conference Expense</td>
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<tr>
<td>Mission Trip Expense</td>
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<td><strong>Total Expense</strong></td>
<td><strong>$76,227,929</strong></td>
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<td><strong>Surplus</strong></td>
<td><strong>$4,919,821</strong></td>
<td><strong>$6,387,417</strong></td>
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</table>

THIS IS HOW GIFTS MULTIPLY.

THIS PAST YEAR, WE’VE INTERACTED WITH MORE THAN **23,000** STUDENTS IN BIBLE STUDIES,

BROUGHT **2,500** PARTICIPANTS ON MISSION TRIPS,

BROUGHT NEARLY **17,000** ATTENDEES TO OUR LATEST NATIONAL EVENT (SEEK2019),

INSPIRED **867** MEN AND WOMEN TO PURSUE RELIGIOUS VOCATIONS (1998 TO PRESENT)

AND SENT NEARLY **27,000** ALUMNI OUT INTO THE NATION’S 17,000+ PARISHES (1998-PRESENT).
Carlos and Lucy Moas first heard of FOCUS through their son, Victor. He was a freshman at the University of Florida, and when he called home, he wouldn't stop talking about the FOCUS missionary he had met, Miko Sy. Victor and Miko grew in friendship, and soon enough, Victor was leading a Bible study on campus.

“I, of course, was thrilled because he was at this huge school of 50,000—which at the time had the dubious distinction of being the number-one party school in the nation,” said Lucy. “We sent him off with much trepidation, and we were so grateful that he became part of FOCUS.”

The following year, their second son, Raffi, began his studies at the University of Florida. “FOCUS found him and didn’t let him go either,” said Lucy. “He also became a Bible study leader.”

Carlos added, “I would say the effect FOCUS has had on our children and family has been incredibly inspiring. It was important that they got off to a good start, but to see them deepen in their faith was amazing.” From praying the breviary with smartphones at the Catholic center to canoeing the Sewanee River with priests, the Moases witnessed a renewal of faith in their children’s lives and in their own. “Seeing the Eucharistic procession at SEEK and thousands of students in adoration is an image I will never forget,” said Carlos.

“You want to be a part of something that is beautiful, something that is growing and flowering,” Carlos added. “It has been such a blessing for us to see what FOCUS has done for our family that we felt it was important to give back.”

Dr. and Mrs. Moas are generous supporters of FOCUS. Dr. Moas is a pulmonologist and critical care specialist currently serving as the president for ICC Healthcare Intensivist Group. Lucy Moas is an English teacher for 6th and 7th grade. Carlos and Lucy have five children and currently reside in southern Florida.
We give thanks to God for those who have given so much so that this mission can thrive.

WHO MAKES IT POSSIBLE

We give thanks to God for those who have given so much so that this mission can thrive.
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John grew up in a family of 12 and witnessed firsthand the beauty of a life dedicated to the service of God through his father, the late Deacon Francis “Bud” Boselli. John recalled the deaconate training had a profound effect on his father. “I could tell he was becoming a holier person through the difference in how he treated me, my siblings, and my mom. That change in him was something I was looking for.”

It was also through his father that John came to know FOCUS. “I started meeting these FOCUS missionaries, and I was so impressed with their commitment to the faith.” He continued, “They were willing to share God’s word and God’s love with not just college students but with me.”

A current resident of Boston, John began to take the local missionaries out for lunch to hear more about their work on campus. “The ongoing relationship with anyone associated with FOCUS overwhelms me at times. The holiness of these young adults is so infectious.” John has been encouraged and inspired to attend daily Mass, incorporate more daily prayer, and even serve sandwiches to the homeless. “Young people are more apt to push you out of your comfort zone, which inevitably draws me closer to prayer and to holiness.”

Seeking holiness in such a way is reinvigorating his family life as well as his spiritual life. “My greatest hope for our Church is that it creates saints out of all of us through love of Christ and love of neighbor.” He continued, “FOCUS is needed to help sustain Christ’s Church wherever we live and wherever we work.”

John and Colleen Boselli live in Boston, Massachusetts and have four children. John is a senior managing director and equity portfolio manager with Wellington Management. The Bosellis have been supporting FOCUS since 2008. We are most grateful for their generosity over the years.
This year, members of the Lisieux Legacy Society supported us by naming FOCUS as a beneficiary of wills and trusts, gift annuities, life insurance, personal property, retirement plans and more.

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Learn more about our Executive Leadership Team, Board of Directors and President's Advancement Council at focus.org/about/leadership.
What does it take to transform a generation?

The answer doesn’t come with a dollar sign. When one person chooses to say “Yes, Lord, send me” and goes out to love as Christ loves, they are a seed in Christ’s hands, and what He plants yields a harvest beyond anything we can imagine. One “yes” becomes multiple — one disciple becomes many — until the whole world is transformed in His name.

For 21 years, FOCUS missionaries have tilled the soil for harvest on college campuses — reaching out to students in friendship, forming them in the faith and accompanying them as they in turn go out to share Christ with others. FOCUS is one of the few Catholic organizations making such a bountiful effort of evangelization on campuses, and through the Lord’s blessing, the fruits of our ministry continue to multiply beyond counting.

With the Church and Christianity under attack, we need these young people — now more than ever — to be seeds planted in the rich soil of Scripture, Church teaching and Catholic values. We need them to carry Christ into their homes, into workplaces, out to the streets and into positions of leadership. And they need your prayers and support to become the disciples through which Christ can multiply the harvest and transform the world.

On behalf of FOCUS, thank you for your partnership and generosity. We are blessed and honored to walk alongside you to raise our nation’s next faithful generation.

Sincerely in Christ,

Craig A. Miller
President

Mark Collar
Chair of the Board
FOCUS for You (resources available, channels, etc.)

Might nix this for this report. Instead, just looking for a nice cover image (one of the other centerfold options?), along with FOCUS’ secondary logo, website URLs, and social media icons. (Like FY18 report)