A Commitment to Faithful Stewardship

"I thank my God every time I remember you, constantly praying with joy in every one of my prayers for all of you, because of your sharing in the gospel from the first day until now."

— Philippians 1:3-5

Dear Friends of FOCUS,

Across the campuses, parishes and communities where FOCUS missionaries serve, the fruits of years of faithful labor in the Lord's vineyard are ever more visible. And the verses above from St. Paul so fittingly capture our gratitude for each of you — whose prayer and generosity sustain our mission.

Your support has helped bear profound impact in this season. As part of our commitment to accountability, we are pleased to share a few measures of the mission's impact this past year:

- More than 38,000 students and parishioners regularly attended a FOCUS-led Bible study this past year, up 51% from fiscal 2024.
- The number of students *leading* Bible studies has jumped from roughly 3,100 to 5,700 over the same two-year period.
- In the past two years, 256 students impacted by FOCUS and staff alumni have decided to pursue religious vocations, bringing our total to more than 1,570 since our founding.
- SEEK attendance grew from 19,300 in fiscal 2024 to 26,600 last year.

In fiscal 2026, we dedicated 84 cents of every dollar to mission and program work, exceeding the best practice standards established by Charity Navigator, BBB Wise Giving Alliance and CharityWatch. FOCUS again received a clean, unmodified opinion from our independent auditors at Plante Moran — the highest possible opinion — and our Board of Directors, along with its Finance Committee and Audit and Risk Committee, provides additional oversight throughout the year.

In addition, nonprofit operating reserve recommendations commonly range from three to six months. FOCUS currently maintains approximately 4.4 months of operating reserves, balancing financial stability with continued investment in our mission. In Fiscal Year 2026, operating reserves were aided by a one-time receipt of $8.7 million in Employee Retention Credits (ERC). This one-time credit is reflected as cash from operating activities from the statement of cash flows.

We know our work is not yet done. We enter this year in a financially sound position, committed to the same fiscal discipline that has helped our mission grow for nearly 30 years and ready to continue serving the Church in her mission to make disciples of all nations.

We hope the financial information that follows is helpful.

With gratitude in Christ,

Drew Marsh
Chief Financial Officer
FOCUS